## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

**CURRENT REPORT** 

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): October 24, 2016

CIRCOR INTERNATIONAL, INC.

(Exact name of registrant as specified in its charter)

**DELAWARE** 

001-14962

04-3477276

(State or Other Jurisdiction of Incorporation or Organization)

(Commission file number)

(I.R.S. Employer Identification No.)

30 CORPORATE DRIVE, SUITE 200 BURLINGTON, MASSACHUSETTS 01803-4238

(Address of principal executive offices) (Zip Code)

(781) 270-1200

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- O Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- O Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- O Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- O Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

By press release dated October 28, 2016 CIRCOR International, Inc. (the "Company") announced its financial results for the three and nine months ended October 2, 2016. The full text of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Item 2.02 of Form 8-K and the Exhibits 99.1 & 99.2 attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities and Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference into any registration statement or other document filed under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by special reference in such filing.

In the press release and accompanying supplemental information, the Company uses the following non-GAAP financial measures: free cash flow, adjusted operating income, adjusted operating margin, adjusted net income, adjusted earnings per share (EPS), EBITDA, adjusted EBITDA, and organic revenue change.

Management of the Company believes that free cash flow (defined as net cash flow from operating activities, less net capital expenditures) is an important measure of its liquidity as well as its ability to service long-term debt, fund future growth and to provide a return to shareholders. We also believe this free cash flow definition does not have any material limitations.

The following non-GAAP measures are provided because management believes these measurements are useful for investors and financial institutions to analyze and compare companies on the basis of operating performance:

- Adjusted operating income (defined as operating income, excluding intangible amortization from acquisitions completed subsequent to December 31, 2014, the impact of the 2015 Brazil restatement, the impact of restructuring related inventory, impairment and special charges/gains).
- Adjusted operating margin (defined as adjusted operating income divided by net revenues).
- Adjusted net income (defined as net income, excluding intangible amortization from acquisitions completed subsequent to December 31, 2014, the impact of the 2015 Brazil restatement, special charges/gains including the impact of restructuring related inventory charges, and impairments, net of tax).
- Adjusted EPS (defined as earnings per common share diluted, excluding the per share impact of intangible amortization from acquisitions completed subsequent to December 31, 2014, the impact of the 2015 Brazil restatement, special charges/gains including the impact of restructuring related inventory charges, and impairments, net of tax).
- EBITDA (defined as net income plus net interest expense, provision for income taxes, depreciation and amortization).
- Adjusted EBITDA (defined as EBITDA plus the impact of the 2015 Brazil restatement, special charges/gains including the impact of restructuring related inventory charges, and impairments, net of tax).

• Organic revenue change (defined as the current period change in revenue excluding the impact of business acquired until the one year anniversary of the acquisition, changes in foreign exchange rates and divested businesses).

Management believes pro-forma non-GAAP measures are important for investors to consider when evaluating the Company's outlook. Free cash flow, adjusted operating income, adjusted operating margin, adjusted net income, adjusted EPS, EBITDA, adjusted EBITDA, and organic revenue change are not measures for financial performance under GAAP and should not be construed as a substitute for operating cash flows, operating income, net income or earnings per share. These non-GAAP measures may not necessarily be comparable to similarly titled measures used by other companies. A reconciliation of our non-GAAP measures to the most directly comparable GAAP financial measure is provided in the supplemental information table titled "Reconciliation of Key Performance Measures to Commonly Used Generally Accepted Accounting Principle Terms" which is included as an attachment to the press release in Exhibit 99.1.

### Item 5.02. Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

The employment of Vincent Sandoval, the Group President, CIRCOR Aerospace & Defense and a named executive officer in the 2016 proxy statement of CIRCOR International, Inc., was terminated by the Company effective on October 28, 2016.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	<b>Description</b>
99.1	Press Release regarding Earnings, Dated October 28, 2016
99.2	Third Quarter 2016 Investor Review Presentation

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: October 28, 2016 CIRCOR INTERNATIONAL, INC.

<u>/s/ Rajeev Bhalla</u> By: Rajeev Bhalla

Title: Executive Vice President and Chief Financial Officer

#### **CIRCOR Reports Third-Quarter 2016 Financial Results**

**Burlington, MA** - **October 28, 2016** - CIRCOR International, Inc. (NYSE: CIR), a leading provider of flow control solutions and other highly engineered products for markets including oil & gas, power generation, industrial and aerospace & defense, today announced financial results for the third quarter ended October 2, 2016.

### Third-Quarter 2016 Highlights

- Revenue of \$135 million, GAAP EPS of \$0.27 and Adjusted EPS of \$0.46
- Operating cash flow of \$21 million and Free Cash Flow of \$17.5 million
- Energy business diversified through the acquisition of Critical Flow Solutions (CFS)
- CIRCOR simplification continues with new organization structure

"Despite the cyclical headwinds facing our Energy business, we continue to focus on what we control. In the third quarter, we negotiated an important strategic acquisition, further reduced costs, and improved our working capital and cash flow performance," said <a href="Scott Buckhout">Scott Buckhout</a>, President and Chief Executive Officer. "The supplier quality issues we noted in the second quarter in our Aerospace and Defense business have been resolved. We expect stronger performance from this business going forward."

On October 13, 2016, CIRCOR closed on the acquisition of Critical Flow Solutions. This acquisition is consistent with the Company's disciplined capital deployment strategy and diversifies CIRCOR's revenue base as it further penetrates the stable downstream refining market. CFS brings an impressive portfolio of high technology valves and automation equipment for severe-service applications. CFS is generating strong margins due to its proprietary technology, large installed base, and high proportion of aftermarket sales.

"In addition, we are taking further actions to optimize our organizational structure to drive top-line growth and better align our businesses with end markets," added Buckhout. "Going forward, our new 'Energy' segment, including our recent acquisition of CFS, will primarily serve the oil & gas market. The second segment, 'Advanced Flow Solutions,' will include the current Aerospace & Defense businesses plus the Control Valves product line out of our legacy Energy Group. We expect to complete this reorganization in the fourth quarter and report the year-end results consistent with the new organizational structure."

Advanced Flow Solutions (AFS) brings together CIRCOR's Aerospace & Defense and Control Valves product lines under one management structure. AFS will be a diversified flow control technology platform that will help CIRCOR accelerate growth in the aerospace, defense, power, process, and general industrial end markets. In addition, this new Group will serve as the platform to acquire innovative technologies in broader flow control adjacencies. Sumit Mehrotra will lead this new Group, which will be headquartered in Corona, California. Mr. Mehrotra currently serves as CIRCOR's Senior Vice President for Global Supply Chain & Product Management.

"As we enter the final quarter of the year, we remain focused on executing our simplification and margin improvement actions. We are committed to creating long-term value for our shareholders by investing in both organic growth and acquisitions, expanding margins, generating strong free cash flow, and being disciplined with capital deployment," concluded Buckhout.

#### Fourth-Quarter 2016 Guidance

For the fourth quarter of 2016, the Company will provide its guidance during the conference call later today.

### Selected Consolidated Results (unaudited)

(\$ millions except EPS)	(	23 2016	Q3 2015	Change
Revenue	\$	134.8	\$ 159.3	(15)%
GAAP Operating Income	\$	3.5	\$ (3.5)	200%
Adjusted Operating Income <sup>1</sup>	\$	8.2	\$ 16.2	(49)%
GAAP Operating Margin		2.6%	(2.2)%	480 bps
Adjusted Operating Margin <sup>1</sup>		6.1%	10.1%	(400) bps
GAAP Earnings Per Share (Diluted)	\$	0.27	\$ (0.49)	155%
Adjusted Earnings Per Share (Diluted) <sup>1</sup>	\$	0.46	\$ 0.64	(28)%
Operating Cash Flow	\$	21.2	\$ 5.0	324%
Free Cash Flow <sup>2</sup>	\$	17.5	\$ 2.2	NM
Orders	\$	111.3	\$ 128.5	(13)%

#### Segment Results

(\$ millions)	(	Q3 2016			Change
Energy					-
Revenue	\$	99.8	\$	122.9	(19)%
GAAP Operating Margin		7.7%		(0.6)%	830 bps
Adjusted Operating Margin <sup>1</sup>		11.4%		15.4%	(400) bps
Orders	\$	78.5	\$	94.2	(17)%
Aerospace & Defense					
Revenue	\$	35.0	\$	36.4	(4)%
GAAP Operating Margin		6.7%		8.9%	(220) bps
Adjusted Operating Margin <sup>1</sup>		9.7%		9.1%	60 bps
Orders	\$	32.8	\$	34.3	(4)%

<sup>1.</sup> Consolidated and Segment Results for Q3 2016 exclude special, restructuring and impairment charges totaling \$4.7 million. This includes (i) \$1.9 million for non-cash acquisition-related intangible amortization expense; (ii) \$0.8 million related to the exit of the Company's California machine shop; (iii) \$0.4 million related to the Company's Brazil exit; and (iv) \$1.6 million related to the Company's suspension of manufacturing operations in China and other restructuring programs. Q3 2015 results exclude special, restructuring and impairment charges totaling \$19.7 million including (i) \$16.9 million related to the closure of the Brazil manufacturing operations including restructuring-related inventory charge of \$6.4 million; (ii) \$2.5 million for Schroedahl intangible amortization expense; and (iii) restructuring costs of \$0.4 million.

#### **Conference Call Information**

CIRCOR International will hold a conference call to review its financial results today, October 28, 2016, at 9:00 a.m. ET. To listen to the conference call and view the accompanying presentation slides, visit

<sup>2.</sup> Free Cash Flow is a non-GAAP financial measure and is calculated by subtracting GAAP capital expenditures, net of proceeds from asset sales, from GAAP Operating Cash Flow.

"Webcasts & Presentations" in the "Investors" portion of the CIRCOR website. The call also can be accessed by dialing (877) 407-5790 or (201) 689-8328. The webcast will be archived for one year on the Company's website.

#### **Use of Non-GAAP Financial Measures**

Adjusted net income, adjusted earnings per share (diluted), adjusted operating income, adjusted operating margin, and free cash flow are non-GAAP financial measures and are intended to serve as a complement to results provided in accordance with accounting principles generally accepted in the United States. CIRCOR believes that such information provides an additional measurement and consistent historical comparison of the Company's performance. A reconciliation of the non-GAAP financial measures to the most directly comparable GAAP measures is available in this news release.

#### **Safe Harbor Statement**

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Reliance should not be placed on forward-looking statements because they involve unknown risks, uncertainties and other factors, which are, in some cases, beyond the control of CIRCOR. Any statements in this press release that are not statements of historical fact are forward-looking statements, including, but not limited to, those relating to CIRCOR's future performance, including the realization of cost reductions from restructuring activities. Actual events, performance or results could differ materially from the anticipated events, performance or results expressed or implied by such forward-looking statements. BEFORE MAKING ANY INVESTMENT DECISIONS REGARDING OUR COMPANY, WE STRONGLY ADVISE YOU TO READ THE SECTION ENTITLED "RISK FACTORS" IN OUR MOST RECENT ANNUAL REPORT ON FORM 10-K AND SUBSEQUENT REPORTS ON FORMS 10-Q, WHICH CAN BE ACCESSED UNDER THE "INVESTORS" LINK OF OUR WEBSITE AT WWW.CIRCOR.COM. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

#### About CIRCOR International, Inc.

CIRCOR International, Inc. designs, manufactures and markets flow control solutions and other highly engineered products and sub-systems for markets including oil & gas, power generation, industrial and aerospace & defense. CIRCOR has a diversified product portfolio with recognized, market-leading brands that fulfill its customers' unique application needs. The Company's strategy is to grow organically and through complementary acquisitions; simplify CIRCOR's operations; achieve world class operational excellence; and attract and retain top industry talent. For more information, visit the Company's investor relations website at <a href="http://investors.circor.com">http://investors.circor.com</a>.

#### **Contact:**

Rajeev Bhalla Executive Vice President & Chief Financial Officer CIRCOR International (781) 270-1200

## CIRCOR INTERNATIONAL, INC. CONSOLIDATED STATEMENTS OF INCOME (LOSS)

## (in thousands, except per share data) UNAUDITED

		Three Mo	nths	Ended		Nine Months Ended				
	(	October 2, 2016		October 4, 2015		October 2, 2016		October 4, 2015		
Net revenues	\$	134,833	\$	159,258	\$	432,023	\$	492,023		
Cost of revenues		92,479		113,865		298,005		343,187		
GROSS PROFIT		42,354		45,393		134,018		148,836		
Selling, general and administrative expenses		36,002		38,143		110,290		119,344		
Impairment charges		208		2,502		208		2,502		
Special charges, net		2,631		8,277		9,165		13,098		
OPERATING INCOME (LOSS)		3,513		(3,529)		14,355		13,892		
Other expense (income):						-				
Interest expense, net		605		828		1,841		2,274		
Other expense (income), net		163		(587)		(914)		(1,197)		
TOTAL OTHER EXPENSE, NET		768		241		927		1,077		
INCOME (LOSS) BEFORE INCOME TAXES		2,745		(3,770)		13,428		12,816		
(Benefit from) Provision for income taxes		(1,673)		4,308		1,325		10,109		
NET INCOME (LOSS)	\$	4,418	\$	(8,078)	\$	12,103	\$	2,707		
Earnings (Loss) per common share:					_		_			
Basic	\$	0.27	\$	(0.49)	\$	0.74	\$	0.16		
Diluted	\$	0.27	\$	(0.49)	\$	0.73	\$	0.16		
Weighted average number of common shares outstanding:										
Basic		16,427		16,485		16,411		16,989		
Diluted		16,629		16,485		16,568		17,029		
Dividends declared per common share	\$	0.0375	\$	0.0375	\$	0.1125	\$	0.1125		

# CIRCOR INTERNATIONAL, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) UNAUDITED

		led		
	Octo	ober 2, 2016	Oct	ober 4, 2015
OPERATING ACTIVITIES				
Net income	\$	12,103	\$	2,707
Adjustments to reconcile net income to net cash provided by (used in) operating activities:				
Depreciation		9,614		10,676
Amortization		7,586		6,742
Bad debt (recovery) expense		(928)		2,832
Loss on write down of inventory		5,784		11,808
Compensation expense of share-based plans		4,200		5,811
Tax effect of share-based plan compensation		123		(259)
Loss on sale or write down of property, plant and equipment		3,238		478
Impairment charges		208		2,502
Gain on sale of business		_		(1,044)
Changes in operating assets and liabilities, net of effects of acquisition and disposition:				
Trade accounts receivable		15,422		8,118
Inventories		20,216		(29,260)
Prepaid expenses and other assets		545		(2,801)
Accounts payable, accrued expenses and other liabilities		(39,161)		(21,669)
Net cash provided by (used in) operating activities		38,950		(3,359)
INVESTING ACTIVITIES				
Purchases of property, plant and equipment		(10,776)		(9,604)
Proceeds from the sale of property, plant and equipment		1,186		1,200
Proceeds from the sale of affiliate		_		2,759
Business acquisition, net of cash acquired		_		(79,983)
Net cash used in investing activities		(9,590)		(85,628)
FINANCING ACTIVITIES				
Proceeds from long-term debt		90,589		241,619
Payments of long-term debt		(88,740)		(141,830)
Dividends paid		(1,873)		(1,937)
Proceeds from the exercise of stock options		192		259
Tax effect of share-based plan compensation		(123)		259
Purchases of common stock		_		(69,517)
Net cash provided by financing activities		45		28,853
Effect of exchange rate changes on cash and cash equivalents		983		(7,416)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		30,388		(67,550)
Cash and cash equivalents at beginning of period		54,541		121,372
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$	84,929	\$	53,822

#### CIRCOR INTERNATIONAL, INC. CONSOLIDATED BALANCE SHEETS (in thousands) UNAUDITED

	Oc	tober 2, 2016	Dece	ember 31, 2015
ASSETS				
CURRENT ASSETS:				
Cash and cash equivalents	\$	84,929	\$	54,541
Trade accounts receivable, less allowance for doubtful accounts of \$7,570 and \$8,290, respectively		112,122		125,628
Inventories		153,470		177,840
Prepaid expenses and other current assets		18,001		16,441
Total Current Assets		368,522		374,450
PROPERTY, PLANT AND EQUIPMENT, NET		81,327		87,029
OTHER ASSETS:				
Goodwill		117,167		115,452
Intangibles, net		40,953		48,981
Deferred income taxes		42,713		36,799
Other assets		5,983		7,204
TOTAL ASSETS	\$	656,665	\$	669,915
LIABILITIES AND SHAREHOLDERS' EQUITY				
CURRENT LIABILITIES:				
Accounts payable	\$	50,500	\$	64,284
Accrued expenses and other current liabilities		39,950		52,878
Accrued compensation and benefits		17,386		18,424
Income taxes payable		5,956		6,585
Total Current Liabilities		113,792		142,171
LONG-TERM DEBT		92,400		90,500
DEFERRED INCOME TAXES		9,837		10,424
OTHER NON-CURRENT LIABILITIES		24,038		26,043
SHAREHOLDERS' EQUITY:				
Common stock		178		177
Additional paid-in capital		287,919		283,621
Retained earnings		268,169		257,939
Common treasury stock, at cost		(74,972)		(74,972)
Accumulated other comprehensive loss, net of tax		(64,696)		(65,988)
Total Shareholders' Equity		416,598		400,777
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	656,665	\$	669,915

#### CIRCOR INTERNATIONAL, INC. SUMMARY OF ORDERS AND BACKLOG (in millions)

**UNAUDITÉD** 

	Three Mo	nths E	Ended		Nine Mo	nths Ended			
	 October 2, 2016		October 4, 2015		October 2, 2016		October 4, 2015		
ORDERS (1)			_						
Energy	\$ 78.5	\$	94.2	\$	266.5	\$	348.7		
Aerospace & Defense	32.8		34.3		117.0		103.9		
Total orders	\$ 111.3	\$	128.5	\$	383.5	\$	452.6		
				-					
BACKLOG (2)	October 2, 2016		October 4, 2015						
Energy	\$ 120.9	\$	210.6						
Aerospace & Defense	99.3		94.1						
Total backlog	\$ 220.2	\$	304.7						

Note 1: Orders do not include the foreign exchange impact due to the re-measurement of customer order backlog amounts denominated in foreign currencies. Note 2: Backlog includes unshipped customer orders.

#### CIRCOR INTERNATIONAL, INC. SUMMARY REPORT BY SEGMENT (in thousands, except percentages) UNAUDITED

			2015				2	016	
	1ST QTR	2ND QTR	3RD QTR	4TH QTR	TOTAL	1ST QTR	2ND QTR	3RD QTR	YTD
NET REVENUES									
Energy	\$127,586	\$127,230	\$ 122,905	\$124,412	\$502,133	\$112,620	\$ 110,678	\$ 99,798	\$ 323,096
Aerospace & Defense	38,274	39,676	36,353	39,832	154,134	38,178	35,714	35,035	108,927
Total	\$165,860	\$166,906	\$ 159,258	\$164,243	\$656,267	\$150,798	\$ 146,392	\$134,833	\$ 432,023
OPERATING MARGIN									
Energy	13.8 %	13.4 %	15.4 %	13.4 %	14.0 %	12.6 %	13.0 %	11.4 %	12.3 %
Aerospace & Defense	8.0 %	8.8 %	9.1 %	10.4 %	9.1 %	9.3 %	8.4 %	9.7 %	9.2 %
Segment operating margin	12.4 %	12.3 %	14.0 %	12.7 %	12.8 %	11.8 %	11.9 %	10.9 %	11.5 %
Corporate expenses	(3.6)%	(3.3)%	(3.8)%	(2.5)%	(3.3)%	(4.3)%	(3.7)%	(4.8)%	(4.3)%
Adjusted operating margin	8.8 %	9.0 %	10.1 %	10.2 %	9.5 %	7.5 %	8.1 %	6.1 %	7.3 %
Restructuring related inventory charges	— %	1.2 %	4.0 %	0.6 %	1.4 %	1.3 %	0.1 %	—%	0.5 %
Impairment charges	—%	—%	1.6 %	—%	0.4 %	—%	— %	0.2 %	0.1 %
Special restructuring charges, net	0.9 %	1.9 %	0.2 %	(0.2)%	0.7 %	0.8 %	2.2 %	1.7 %	1.5 %
Special acquisition amortization	— %	1.3 %	1.6 %	1.4 %	1.0 %	1.2 %	1.3 %	1.4 %	1.3 %
Special other charges, net of recoveries	— %	0.1 %	5.0 %	1.0 %	1.5 %	0.5 %	0.9 %	0.3 %	0.6 %
Brazil restatement impact	0.4 %	1.5 %	—%	— %	0.5 %	—%	— %	—%	— %
Total GAAP operating margin	7.4 %	3.0 %	(2.2)%	7.5 %	4.0 %	3.6 %	3.7 %	2.6 %	3.3 %

# CIRCOR INTERNATIONAL, INC. SUMMARY REPORT BY SEGMENT (in thousands, except percentages and per share data) UNAUDITED

			2015			2016							
	1ST QTR	2ND QTR	3RD QTR	4TH QTR	TOTAL	1ST QTR	2ND QTR	3RD QTR	YTD				
INCOME STATEMENT													
Energy	\$17,550	\$17,008	\$ 18,932	\$16,724	\$70,214	\$14,186	\$14,346	\$ 11,357	\$39,888				
Aerospace & Defense	3,045	3,494	3,298	4,146	13,982	3,562	3,011	3,406	9,979				
Segment operating income	20,595	20,502	22,230	20,870	84,197	17,748	17,357	14,763	49,867				
Corporate expenses	(6,034)	(5,477)	(6,078)	(4,122)	(21,710)	(6,488)	(5,431)	(6,522)	(18,441)				
Adjusted operating income	14,561	15,025	16,152	16,748	62,487	11,260	11,926	8,240	31,426				
Restructuring related inventory charges	_	2,005	6,412	974	9,391	1,958	75	_	2,033				
Impairment charges	_	_	2,502	_	2,502	_	_	208	208				
Special restructuring charges, net	1,512	3,127	342	(347)	4,634	1,163	3,259	2,252	6,674				
Special acquisition amortization	_	2,110	2,490	2,238	6,838	1,868	1,911	1,888	5,667				
Special other charges, net of recoveries	(1)	183	7,935	1,603	9,720	776	1,334	379	2,489				
Brazil restatement impact	719	2,509	_	_	3,228	_	_	_	_				
Total GAAP operating income (loss)	12,331	5,090	(3,529)	12,281	26,174	5,495	5,347	3,513	14,355				
INTEREST EXPENSE, NET	(640)	(805)	(828)	(570)	(2,844)	(631)	(605)	(605)	(1,841)				
OTHER INCOME (EXPENSE), NET	506	104	587	(2,099)	(902)	528	549	(163)	914				
PRETAX INCOME (LOSS)	12,197	4,389	(3,770)	9,612	22,428	5,392	5,291	2,745	13,428				
(PROVISION FOR) BENEFIT FROM INCOME													
TAXES	(3,284)	(2,517)	(4,308)	(2,456)	(12,565)	(1,520)	(1,478)	1,673	(1,325)				
EFFECTIVE TAX RATE	26.9%	57.3%	(114.3)%	25.6%	56.0%	28.2%	27.9%	(61.0)%	9.9%				
NET INCOME (LOSS)	\$ 8,913	\$ 1,872	\$ (8,078)	\$ 7,156	\$ 9,863	\$ 3,872	\$ 3,813	\$ 4,418	\$12,103				
Weighted Average Common Shares Outstanding (Diluted)	17,712	16,900	16,485	16,555	16,913	16,481	16,595	16,629	16,568				
EARNINGS (LOSS) PER COMMON SHARE (Diluted)	\$ 0.50	\$ 0.11	\$ (0.49)	\$ 0.43	\$ 0.58	\$ 0.23	\$ 0.23	\$ 0.27	\$ 0.73				

#### CIRCOR INTERNATIONAL, INC.

### RECONCILIATION OF KEY PERFORMANCE MEASURES TO COMMONLY USED GENERALLY ACCEPTED ACCOUNTING PRINCIPLE TERMS

### (in thousands, except percentages) UNAUDITED

	2015 2016								
	1ST QTR	2ND QTR	3RD QTR	4TH QTR	TOTAL	1ST QTR	2ND QTR	3RD QTR	YTD
FREE CASH FLOW AS % OF NET INCOME (LOSS)	(207)%	239%	(27)%	397%	169%	96%	214%	395%	243%
FREE CASH FLOW	\$ (18,415)	\$ 4,483	\$ 2,169	\$ 28,403	\$ 16,640	\$ 3,720	\$ 8,174	\$ 17,466	\$ 29,360
ADD:									
Capital expenditures, net of sale proceeds	1,983	3,584	2,837	2,098	10,502	3,934	1,926	3,730	9,590
NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES	\$ (16,432)	\$ 8,067	\$ 5,006	\$ 30,501	\$ 27,142	\$ 7,654	\$ 10,100	\$ 21,196	\$ 38,950
NET (CASH) DEBT	\$ (66,337)	\$ 59,051	\$ 57,277	\$ 35,959	\$ 35,959	\$ 31,220	\$ 24,630	\$ 7,471	\$ 7,471
ADD:									
Cash & cash equivalents	103,883	55,027	53,822	54,541	54,541	66,580	72,970	84,929	84,929
TOTAL DEBT	\$ 37,546	\$114,078	\$ 111,099	\$ 90,500	\$ 90,500	\$ 97,800	\$ 97,600	\$ 92,400	\$ 92,400
TOTAL SHAREHOLDERS' EQUITY	\$ 462,384	\$421,070	\$ 407,979	\$400,777	\$400,777	\$414,107	\$411,367	\$416,598	\$416,598
DEBT AS % OF EQUITY	8 %	27%	27 %	23%	23%	24%	24%	22%	22%
NET DEBT AS % OF EQUITY	(14)%					8%	6%		2%

### CIRCOR INTERNATIONAL, INC.

### RECONCILIATION OF KEY PERFORMANCE MEASURES TO COMMONLY USED GENERALLY ACCEPTED ACCOUNTING PRINCIPLE TERMS

### (in thousands, except percentages and per share data) UNAUDITED

	2015									2016							
	1S	T QTR	21	ND QTR	3RD Q	ΓR	4TH QTR	- 1	TOTAL	1	ST QTR	21	ND QTR		RD QTR		YTD
ADJUSTED NET INCOME	\$ 1	0,564	\$	9,357	\$ 10,6	35 5	\$ 10,512	\$	41,068	\$	8,683	\$	8,781	\$	7,626	\$ 2	25,090
LESS:																	
Restructuring related inventory charges		_		2,005	6,4	12	974		9,391		1,958		75		_		2,033
Impairment charges		_		_	2,5	)2	_		2,502		_		_		208		208
Special restructuring charges, net		1,512		3,127	3	12	(347)		4,634		1,163		3,259		2,252		6,674
Special acquisition amortization		_		2,110	2,4	90	2,238		6,838		1,868		1,911		1,888		5,667
Special other charges, net of recoveries		(1)		183	7,9	35	1,603		9,720		776		1,334		379		2,489
Brazil restatement impact		719		2,509		_	_		3,228		_		_		_		_
Income tax impact		(579)		(2,449)	(9	68)	(1,112)		(5,108)		(954)		(1,611)		(1,519)	(	(4,084)
NET INCOME (LOSS)	\$	8,913	\$	1,872	\$ (8,0	78) 5	7,156	\$	9,863	\$	3,872	\$	3,813	\$	4,418	\$ 1	12,103
ADJUSTED EARNINGS PER SHARE (Diluted)	\$	0.60	\$	0.55	<b>\$</b> 0.	54 9	0.63	\$	2.43	\$	0.52	\$	0.53	\$	0.46	\$	1.51
LESS:																	
Restructuring related inventory charges		_		0.12	0.	39	0.06		0.57		0.12		_		_		0.12
Impairment charges		_		_	0.	l5	_		0.15		_		_		0.01		0.01
Special restructuring charges, net		0.09		0.19	0.	)2	(0.02)		0.28		0.07		0.20		0.14		0.40
Special acquisition amortization		_		0.12	0.	L5	0.14		0.41		0.11		0.12		0.11		0.34
Special other charges, net of recoveries		_		0.01	0.	18	0.10		0.59		0.05		0.08		0.02		0.15
Brazil restatement impact		0.04		0.15		_	_		0.19		_		_		_		_
Income tax impact		(0.03)		(0.15)	(0.	06)	(0.07)		(0.31)		(0.06)		(0.10)		(0.09)		(0.25)
EARNINGS (LOSS) PER COMMON SHARE (Diluted)	\$	0.50	\$	0.11	\$ (0.	19) 5	\$ 0.43	\$	0.58	\$	0.23	\$	0.23	\$	0.27	\$	0.73

### CIRCOR INTERNATIONAL, INC. RECONCILIATION OF KEY PERFORMANCE MEASURES TO COMMONLY USED GENERALLY ACCEPTED ACCOUNTING PRINCIPLE **TERMS**

### (in thousands, except percentages) UNAUDITED

			2015				20	016	
	1ST QTR	2ND QTR	3RD QTR	4TH QTR	TOTAL	1ST QTR	2ND QTR	3RD QTR	YTD
ADJUSTED EBITDA	\$ 19,299	\$ 19,474	\$ 20,980	\$ 18,927	\$ 78,681	\$ 15,712	\$ 16,346	\$ 11,815	\$ 43,873
LESS:									
Restructuring related inventory charges	_	(2,005)	(6,412)	(974)	(9,391)	(1,958)	(75)	_	(2,033)
Impairment charges	_	_	(2,502)	_	(2,502)	_	_	(208)	(208)
Special restructuring charges, net	(1,512)	(3,127)	(342)	347	(4,634)	(1,163)	(3,259)	(2,252)	(6,674)
Special other charges, net of recoveries	1	(183)	(7,935)	(1,603)	(9,720)	(776)	(1,334)	(379)	(2,489)
Brazil restatement impact	(719)	(2,509)	_	_	(3,228)	_	_	_	_
EBITDA	\$ 17,068	\$ 11,650	\$ 3,789	\$ 16,698	\$ 49,206	\$ 11,815	\$ 11,678	\$ 8,976	\$ 32,469
LESS:									
Interest expense, net	(641)	(805)	(828)	(570)	(2,844)	(631)	(605)	(605)	(1,841)
Depreciation	(3,521)	(3,629)	(3,526)	(3,578)	(14,254)	(3,263)	(3,213)	(3,138)	(9,614)
Amortization	(710)	(2,827)	(3,205)	(2,939)	(9,681)	(2,529)	(2,569)	(2,488)	(7,586)
(Provision for) benefit from income taxes	(3,284)	(2,517)	(4,308)	(2,456)	(12,565)	(1,520)	(1,478)	1,673	(1,325)
NET INCOME (LOSS)	\$ 8,913	\$ 1,872	\$ (8,078)	\$ 7,156	\$ 9,863	\$ 3,872	\$ 3,813	\$ 4,418	\$ 12,103

#### CIRCOR INTERNATIONAL, INC. SUPPLEMENTAL SEGMENT DATA (in thousands, except percentages) UNAUDITED

	2015						2016											
	1ST (	QTR	2ND	QTR	3RD C	)TR	4TH (	QTR	тот	AL	1ST Q	TR	2ND C	QTR	3RD (	)TR	YT	D
	Energy	A&D	Energy	A&D	Energy	A&D	Energy	A&D	Energy	A&D	Energy	A&D	Energy	A&D	Energy	A&D	Energy	A&D
ADJUSTED OPERATING MARGIN	13.8%	8.0 %	13.4%	8.8 %	15.4 %	9.1%	13.4 %	10.4%	14.0%	9.1 %	12.6 %	9.3%	13.0%	8.4%	11.4%	9.7%	12.3%	9.2%
Restructuring related inventory charges	—%	<b></b> %	0.1%	4.7 %	5.2 %	%	0.4 %	1.2%	1.4%	1.5 %	1.7 %	0.1%	0.1%	%	—%	%	0.6%	<b>—</b> %
Impairment charges	%	—%	—%	—%	2.0 %	%	—%	%	0.5%	—%	—%	%	%	%	0.2%	%	0.1%	%
Special restructuring charges, net	0.3%	3.1 %	2.2%	0.8 %	0.2 %	0.2%	(0.3)%	0.1%	0.6%	1.0 %	(0.2)%	3.8%	0.8%	6.6%	1.2%	3.0%	0.6%	4.5%
Special acquisition amortization	%	—%	1.7%	<b></b> %	2.0 %	<b>—</b> %	1.8 %	%	1.4%	—%	1.7 %	<b>—</b> %	1.7%	%	1.9%	<b>—</b> %	1.8%	%
Special other charges, net of recoveries	0.4%	(2.6)%	0.2%	(0.2)%	6.5 %	—%	0.7 %	%	1.9%	(0.7)%	0.7 %	%	1.2%	%	0.4%	%	0.8%	—%
Brazil restatement impact	0.6%	—%	2.0%	—%	—%	%	—%	%	0.6%	%	—%	%	—%	%	—%	%	—%	<b>—</b> %
GAAP OPERATING MARGIN	12.5%	7.5 %	7.2%	3.5 %	(0.6)%	8.9%	10.9 %	9.1%	7.6%	7.2 %	8.8 %	5.5%	9.1%	1.8%	7.7%	6.7%	8.6%	4.7%

		2015						2016											
		1ST	QTR	2ND	QTR	3RD QTR 4TH QT		QTR	R TOTAL		1ST (	1ST QTR 2ND QT		QTR	TR 3RD QTR		YTD		
		Energy	A&D	Energy	A&D	Energy	A&D	Energy	A&D	Energy	A&D	Energy	A&D	Energy	A&D	Energy	A&D	Energy	A&D
O	DJUSTED PERATING ICOME	\$17,550	\$3,045	\$17,008	\$3,494	\$18,932	\$3,298	\$16,724	\$4,146	\$70,214	\$13,982	\$14,186	\$3,562	\$14,346	\$3,011	\$11,357	\$3,406	\$39,888	\$9,979
	Restructuring related inventory charges	_	_	153	1,852	6,412	_	508	466	7,073	2,318	1,919	39	74	_	_	_	1,993	39
	Impairment charges	_	_	_	_	2,502	_	_	_	2,502	_	_	_	_	_	208	_	208	_
	Special restructuring charges, net	343	1,169	2,818	309	279	63	(394)	47	3,046	1,588	(278)	1,441	900	2,359	1,191	1,061	1,814	4,861
	Special acquisition amortization	_	_	2,110	_	2,490	_	2,238	_	6,838	_	1,868	_	1,911	_	1,888	_	5,667	_
	Special other charges, net of recoveries	556	(977)	248	(65)	7,935	_	828	_	9,567	(1,042)	774	_	1,335	_	379	_	2,488	_
	Brazil restatement impact	719	_	2,509	_	_	_	_	_	3,228	_	_	_	_	_	_	_	_	_
O	AAP PERATING NCOME LOSS)	\$15,932	\$2,853		\$1,398	\$ (686)	\$3,235	\$13,544	\$3,633		\$ 11,118	\$ 9,903	\$2,082	\$10,126	\$ 652	\$ 7,690	\$2,345	\$27,719	\$5,079

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### Third Quarter 2016 Investor Review

Presented October 28, 2016

### Safe Harbor

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Reliance should not be placed on forward-looking statements because they involve unknown risks, uncertainties and other factors, which are, in some cases, beyond the control of CIRCOR. Any statements in this presentation that are not statements of historical fact are forward-looking statements, including, but not limited to, those relating to CIRCOR's future performance, the realization of cost reduction due to restructuring activity and achievement of management's guidance. Actual events, performance or results could differ materially from the anticipated events, performance or results expressed or implied by such forward-looking statements. BEFORE MAKING ANY INVESTMENT DECISIONS REGARDING OUR COMPANY, WE STRONGLY ADVISE YOU TO READ THE SECTION ENTITLED "RISK FACTORS" IN OUR MOST RECENT ANNUAL REPORT ON FORM 10-K AND SUBSEQUENT REPORTS ON FORM 10-Q WHICH CAN BE ACCESSED UNDER THE "INVESTORS" LINK OF OUR WEBSITE AT WWW.CIRCOR.COM. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

### Use of Non-GAAP Financial Measures

Within this presentation the Company uses non-GAAP financial measures, including adjusted net income, adjusted earnings per diluted share, adjusted operating income, adjusted operating margin, net debt and free cash flow. These measures are intended to serve as a complement to results provided in accordance with accounting principles generally accepted in the United States. CIRCOR believes that such information provides an additional measurement and consistent historical comparison of the Company's performance. A reconciliation of the non-GAAP financial measures to the most directly comparable GAAP measures is available in the Company's third-quarter 2016 news release available on its website at www.CIRCOR.com.

Figures labeled "Adjusted" exclude certain charges and recoveries. A description of these charges and recoveries and a reconciliation of the non-GAAP financial measures to the most directly comparable GAAP measures is available in the Company's third-quarter 2016 news release available on its website at www.CIRCOR.com.

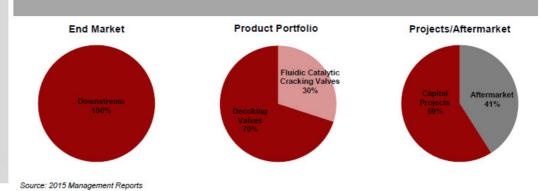
Q3 2016 Investor Review



### Critical Flow Solutions (CFS) Overview

### **Key Transaction Drivers**

- · Differentiated technology and leading positions in niche markets
- Strong patent protection
- · Diversification of CIRCOR's revenue base
- · Increased exposure to high margin aftermarket sales with large installed base
- Significant cost synergies
- Strong ROIC



Q3 2016 Investor Review

CIRCOR

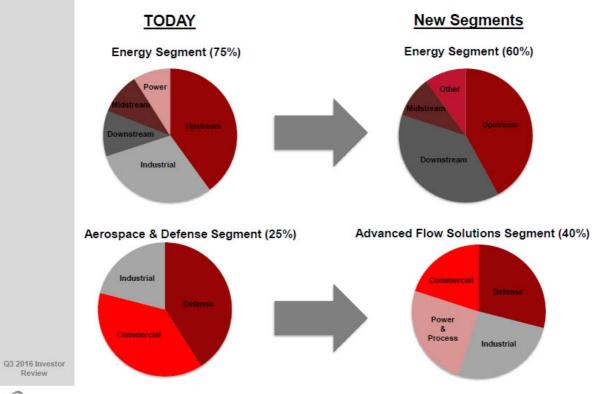
### **CIRCOR Group Simplification**

- Better aligns organization with end markets
  - Customers and channels better aligned with commercial teams
  - Facilitates customer intimacy
  - Targeted growth priorities
- · Creates a more focused 'Energy' segment
  - Includes recent acquisition of CFS
  - Primarily serves the oil & gas market
- Establishes 'Advanced Flow Solutions' segment
  - Includes Aerospace & Defense and Control Valves businesses
  - Creates a diversified flow control technology platform
  - Clear commercial alignment with end markets
    - Aerospace, defense, power, process and industrial
  - Serves as a platform to acquire and integrate innovative technologies in adjacent and converging flow control markets

• Expect to report financial results in new segments beginning in Q4 2016



### **CIRCOR Group Simplification**



CIRCOR

### Q3 2016 Energy Segment Highlights

(\$ millions)

	Reported	Adjusted*	YOY Change*
Net revenues	99.8	99.8	(19%)
Operating income	7.7	11.4	(7.6)
Operating margin	7.7%	11.4%	(400) bps

#### Revenues decreased 19%

- Lower upstream distributed valve and instrumentation sales
- Large international projects volume down
- Unfavorable FX impact of ~\$0.4 million

#### Adjusted operating margin decreased 400 bps

- Reduced volume, primarily distributed valves
- Continued productivity, sourcing and restructuring savings

\* Adjusted to exclude restructuring and special charges. A reconciliation of the non-GAAP financial measures to the most directly comparable GAAP measures is available in the Company's third-quarter 2016 news release available on its website at www.CIRCOR.com

Q3 2016 Investor Review



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### Q3 2016 Aerospace & Defense Segment Highlights

(\$ millions)

	Reported	Adjusted*	YOY Change*
Net revenues	35.0	35.0	(4%)
Operating income	2.3	3.4	0.1
Operating margin	6.7%	9.7%	60 bps

#### Revenues decreased 4%

- 1% decline excluding unfavorable FX of \$0.8 million
- Lower defense program shipments
- Higher fluid controls sales

### · Adjusted operating margin increased 60 bps

- Continued benefit from productivity and restructuring actions
- Partially offset by lower volume and supplier quality impact

Q3 2016 Investor Review

<sup>\*</sup> Adjusted to exclude restructuring and special charges. A reconciliation of the non-GAAP financial measures to the most directly comparable GAAP measures is available in the Company's third-quarter 2016 news release available on its website at www.CIRCOR.com



### Q3 P&L Highlights

(in millions, except per share data)

		Q3 2016		Q3 2015			
	Reported GAAP	Restructuring & Special Charges	Adjusted	Reported GAAP	Restructuring & Special Charges	Adjusted	
Sales	134.8	141	134.8	159.3	120	159.3	
Operating Income (Loss)	3.5	4.7	8.2	(3.5)	19.7	16.2	
Net Interest (expense) Other (Expense) Income Pre-Tax Income (loss) Benefit from (provision for) taxes Net Income (loss)	(0.6) (0.2) 2.7 1.7 4.4	4.7 (1.5) 3.2	(0.6) (0.2) 7.5 0.2 7.6	(0.8) 0.6 (3.8) (4.3) (8.1)	19.7 (1.0) 18.7	(0.8) 0.6 15.9 (5.3) 10.6	
Tax Rate Diluted EPS Weighted Avg. Diluted Shares	-61.0% 0.27 16.6	0.19	-2.1% 0.46 16.6	-114.3% (0.49) 16.5	1.13	33.2% 0.64 16.5	

Q3 2016 Investor Review



### Cash Flow and Debt Highlights

(\$ millions)

	Q3 YTD 2016	FY 2015
Cash Flow from Operations	39.0	27.1
Capital Expenditures, net	(9.6)	(10.5)
Free Cash Flow	29.4	16.6
	2-Oct-16	31-Dec-15
Total Debt	92.4	90.5
Cash and Cash Equivalents	84.9	54.5
Net Debt	7.5	36.0
Net Debt to Equity	2%	9%

Q3 2016 Investor Review



### Q4 2016 Guidance as of October 28, 2016

(\$ millions, except per share data)

	Q4 2	2016
	Low	High
Net Revenue	\$145	\$155
Expected Adjusted Earnings Per Share	\$0.35	\$0.45
Expected Special / Restructuring Charges Per Share:		
- Restructuring charges	(\$0.02)	(\$0.01)
- Special charges – M&A related	(\$0.12)	(\$0.11)
- Special charges – non-cash pension settlement	(\$0.18)	(\$0.17)

Earnings per share based on expected diluted common share count

Assumes current exchange rates and tax rate of 27% - 28%

Expected Special Charges – M&A related includes expected deal expenses related to Critical Flow Solutions and amortization of Schroedahl related intangibles. It does not reflect intangible amortization expense related to the acquisition of Critical Flow Solutions which will be recorded in the fourth quarter, the amount of which is not known at this time.

Q3 2016 Investor Review



### Restructuring Actions Summary

(\$ millions)

	Annualized Savings	2016 Savings	2017 Savings	Status
Actions Announced in 2016	6	2	4	Ongoing
Actions Announced in 2015	21	9	127	Complete
A&D California Machining Center	3	1	2	Complete
Brazil (Operating loss)	4	4		Complete
China Operations	2	1_	1	Ongoing
Total	36	17	7	

Q3 2016 Investor Review

Note: Restructuring actions include both structural and volume-related reductions in force

