

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

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**FORM 8-K**

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**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

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**Date of Report (Date of earliest event reported): July 28, 2017**

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**CIRCOR INTERNATIONAL, INC.**  
(Exact name of registrant as specified in its charter)

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**DELAWARE**  
(State or Other Jurisdiction of  
Incorporation or Organization)

**001-14962**  
(Commission file number)

**04-3477276**  
(I.R.S. Employer  
Identification No.)

**30 CORPORATE DRIVE, SUITE 200  
BURLINGTON, MASSACHUSETTS 01803-4238**  
(Address of principal executive offices) (Zip Code)

**(781) 270-1200**  
(Registrant's telephone number, including area code)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial Condition.

By press release dated July 28, 2017 CIRCOR International, Inc. (the “Company”) announced its financial results for the three and six months ended July 2, 2017. The full text of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Item 2.02 of Form 8-K and the Exhibits 99.1 & 99.2 attached hereto shall not be deemed “filed” for purposes of Section 18 of the Securities and Exchange Act of 1934 (the “Exchange Act”) or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference into any registration statement or other document filed under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by special reference in such filing.

The Company’s management evaluates segment operating performance using operating income before certain charges/credits to cost of revenues and selling, general and administrative expenses, principally associated with acquisition-related activities; restructuring and other costs/income including costs arising from facility consolidations and gains and losses from the sale of product lines; and amortization of acquisition-related intangible assets. The Company also refers to this measure as segment operating income or adjusted operating income. The Company uses this measure because it helps management understand and evaluate the segments’ core operating results and facilitate comparison of performance for determining incentive compensation achievement.

In the press release and accompanying supplemental information, the Company uses the following non-GAAP financial measures: Adjusted operating income, adjusted operating margin, free cash flow, adjusted net income, adjusted earnings per share (EPS), EBITDA, adjusted EBITDA, and net debt, described as follows:

- Adjusted operating income is defined as GAAP operating income excluding intangible amortization from acquisitions completed subsequent to December 31, 2011, the impact of restructuring related inventory, impairment and special charges or gains.
- Adjusted operating margin is defined as adjusted operating income divided by net revenues.
- Free cash flow is defined as net cash flow from operating activities, less net capital expenditures. Management of this Company believes free cash flow is an important measure of its liquidity as well as its ability to service long-term debt, fund future growth and to provide a return to shareholders. We also believe this free cash flow definition does not have any material limitations.
- Adjusted net income is defined as net income, excluding intangible amortization from acquisitions completed subsequent to December 31, 2011, special charges/gains including the impact of restructuring related inventory charges, and impairments, net of tax.
- Adjusted EPS is defined as earnings per common share diluted, excluding the per share impact of intangible amortization from acquisitions completed subsequent to December 31, 2011, special charges/gains including the impact of restructuring related inventory charges, and impairments, net of tax.
- EBITDA is defined as net income plus net interest expense, provision for income taxes, depreciation and amortization.
- Adjusted EBITDA is defined as EBITDA plus the impact of special charges/gains including the

impact of restructuring related inventory charges, and impairments, net of tax.

- Net Debt - is defined at total debt minus cash & cash equivalents.

Our management uses these non-GAAP measures to gain an understanding of our comparative operating performance (when comparing such results with previous periods or forecasts). These non-GAAP financial measures are used by management in our financial and operating decision making because we believe they better reflect our ongoing business and allow for meaningful period-to-period comparisons. We believe these non-GAAP financial measures provide useful information to investors and others in understanding and evaluating the Company's current operating performance and future prospects in the same manner as management does, if they so choose. These non-GAAP financial measures also allow investors and others to compare the Company's current financial results with the Company's past financial results in a consistent manner. For example:

- We exclude costs and tax effects associated with restructuring activities, such as reducing overhead and consolidating facilities. We believe that the costs related to these restructuring activities are not indicative of our normal operating costs.
- We exclude certain acquisition-related costs, including significant transaction costs and the related tax effects. We exclude these costs because we do not believe they are indicative of our normal operating costs.
- We exclude the expense and tax effects associated with the non-cash amortization of acquisition-related intangible assets because a significant portion of the purchase price for acquisitions may be allocated to intangible assets that have lives of 5 to 20 years. Exclusion of the non-cash amortization expense allows comparisons of operating results that are consistent over time for both our newly acquired and long-held businesses and with both acquisitive and non-acquisitive peer companies.
- We also exclude certain gains/losses and related tax effects, which are either isolated or cannot be expected to occur again with any predictability, and that we believe are not indicative of our normal operating gains and losses. For example, we exclude gains/losses from items such as the sale of a business, significant litigation-related matters and lump-sum pension plan settlements.

CIRCOR's management uses these non-GAAP measures, in addition to GAAP financial measures, as the basis for measuring the Company's operating performance and comparing such performance to that of prior periods and to the performance of our peers and competitors. We use such measures when publicly providing our business outlook, assessing future earnings potential, evaluating potential acquisitions and dispositions and in our financial and operating decision-making process including for incentive compensation purposes.

Investors should recognize that these non-GAAP measures might not be comparable to similarly titled measures of other companies. These measures should be considered in addition and not as a substitute for or superior to, any measure of performance, cash flow or liquidity prepared in accordance with accounting principles generally accepted in the United States.

A reconciliation of our non-GAAP financial measures to the most directly comparable GAAP financial measure is provided in the supplemental information table titled "Reconciliation of Key Performance Measures to Commonly Used Generally Accepted Accounting Principle Terms" which is included as an attachment to the press release in Exhibit 99.1.

**Item 9.01 Financial Statements and Exhibits.**

(d) *Exhibits.*

<u>Exhibit No.</u>	<u>Description</u>
99.1	Press Release regarding Earnings
99.2	Second Quarter 2017 Investor Review Presentation

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: July 28, 2017

**CIRCOR INTERNATIONAL, INC.**

/s/ Rajeev Bhalla

By: Rajeev Bhalla

Title: Executive Vice President and Chief Financial Officer

## CIRCOR Reports Second-Quarter 2017 Financial Results

**Burlington, MA - July 28, 2017** - CIRCOR International, Inc. (NYSE: CIR), a leading provider of flow control solutions and other highly engineered products for markets including oil & gas, aerospace, power, process and industrial solutions, today announced financial results for the second quarter ended July 2, 2017.

### Second Quarter 2017 Highlights

- *Revenue of \$151 million, GAAP EPS of \$0.54 and Adjusted EPS of \$0.39*
- *Orders of \$143 million, up 6% year-over-year*
- *Completed factory consolidation and sale of non-core business in France*

“We closed the first half of the year with solid second quarter results, including revenue of \$151 million and adjusted earnings per share of \$0.39,” said [Scott Buckhout](#), President and Chief Executive Officer. “Orders in our Energy segment were up 8% organically due to strong demand in our Distributed Valves business. In our Advanced Flow Solutions segment, our year-to-date order intake increased 5% organically over the prior year and our strong backlog positions us to deliver revenue growth and margin expansion in the second half of the year.”

“After the close of the second quarter, we exited one of our two French factories, consolidated operations into our low cost facility in Morocco, and completed the sale of our low margin ‘build-to-print’ business,” added Buckhout. “Exiting this sub-scale factory reduces CIRCOR’s structural cost and will contribute to our margin expansion efforts going forward.”

“We remain optimistic about the market outlook across the majority of our end markets. Going forward, we will continue to focus on creating long-term value for shareholders by investing in growth, expanding margins, generating strong free cash flow, and being disciplined with capital deployment,” concluded Buckhout.

### Third-Quarter 2017 Guidance

The Company will provide its guidance for the third quarter of 2017 during the conference call later today.

## Selected Consolidated Results (unaudited)

<i>(\$ millions except EPS)</i>	Q2 2017	Q2 2016	Change
Revenue	\$ 151.2	\$ 146.4	3%
GAAP Operating Income	\$ 11.4	\$ 5.3	113%
Adjusted Operating Income <sup>1</sup>	\$ 12.0	\$ 11.9	1%
GAAP Operating Margin	7.5%	3.7%	380 bps
Adjusted Operating Margin <sup>1</sup>	8.0%	8.1%	(10) bps
GAAP Earnings Per Share (Diluted)	\$ 0.54	\$ 0.23	135%
Adjusted Earnings Per Share (Diluted) <sup>1</sup>	\$ 0.39	\$ 0.53	(26)%
Operating Cash Flow	\$ 2.7	\$ 10.1	(74)%
Free Cash Flow <sup>2</sup>	\$ 0.3	\$ 8.2	(96)%
Orders	\$ 142.9	\$ 135.3	6%

## Segment Results

<i>(\$ millions)</i>	Q2 2017	Q2 2016	Change
<b>Energy</b>			
Revenue	\$ 82.6	\$ 80.7	2%
Segment Operating Income	\$ 8.9	\$ 9.3	(5)%
Segment Operating Margin	10.7%	11.5%	(80) bps
Orders	\$ 77.9	\$ 58.9	32%
<b>Advanced Flow Solutions</b>			
Revenue	\$ 68.6	\$ 65.7	5%
Segment Operating Income	\$ 8.6	\$ 8.1	6%
Segment Operating Margin	12.5%	12.3%	20 bps
Orders	\$ 65.1	\$ 76.5	(15)%

1. Consolidated and Segment Results for Q2 2017 exclude special and restructuring charges and non-cash acquisition-related intangible amortization, totaling \$0.6 million (pre-tax). This net charge includes (i) \$2.6 million charge for non-cash acquisition-related intangible amortization expense, (ii) \$5.3 million charge related to the sale of our France build-to-print business, (iii) \$1.3 million of charges related to exit of manufacturing operations in China, including \$0.8 million related to environmental clean-up costs, (iv) \$1.1 of other restructuring activities, primarily reductions-in-force, across Europe and North America, and (v) a \$9.7 million gain related to the revaluation of the contingent consideration for purchase of Critical Flow Solutions. Consolidated and Segment Results for Q2 2016 exclude special and restructuring charges totaling \$6.6 million (pre-tax). The Q2 2016 charges include (i) \$1.5 million charge related to the closure of the Brazil manufacturing operations; (ii) \$1.9 million charge for non-cash acquisition-related intangible amortization expense; (iii) \$2.1 million for the closure of the California machining facility; and (iv) \$1.1 million of other restructuring activities.
2. Free Cash Flow is a non-GAAP financial measure and is calculated by subtracting GAAP capital expenditures, net of proceeds from asset sales, from GAAP Operating Cash Flow.

### **Conference Call Information**

CIRCOR International will hold a conference call to review its financial results today, July 28, 2017, at 9:00 a.m. ET. To listen to the conference call and view the accompanying presentation slides, visit "[Webcasts & Presentations](#)" in the "[Investors](#)" portion of the CIRCOR website. The call also can be accessed by dialing (877) 407-5790 or (201) 689-8328. The webcast will be archived for one year on the Company's website.

### **Use of Non-GAAP Financial Measures**

Adjusted operating income, Adjusted operating margin, Adjusted net income, Adjusted earnings per share (diluted), EBITDA, Adjusted EBITDA, net debt and free cash flow are non-GAAP financial measures. These non-GAAP financial measures are used by management in our financial and operating decision making because we believe they better reflect our ongoing business and allow for meaningful period-to-period comparisons. We believe these non-GAAP financial measures provide useful information to investors and others in understanding and evaluating the Company's current operating performance and future prospects in the same manner as management does, if they so choose. These non-GAAP financial measures also allow investors and others to compare the Company's current financial results with the Company's past financial results in a consistent manner. For example:

- We exclude costs and tax effects associated with restructuring activities, such as reducing overhead and consolidating facilities. We believe that the costs related to these restructuring activities are not indicative of our normal operating costs.
- We exclude certain acquisition-related costs, including significant transaction costs and amortization of inventory step-ups and the related tax effects. We exclude these costs because we do not believe they are indicative of our normal operating costs.
- We exclude the expense and tax effects associated with the non-cash amortization of acquisition-related intangible assets because a significant portion of the purchase price for acquisitions may be allocated to intangible assets that have lives of 5 to 20 years. Exclusion of the non-cash amortization expense allows comparisons of operating results that are consistent over time for both our newly acquired and long-held businesses and with both acquisitive and non-acquisitive peer companies.
- We also exclude certain gains/losses and related tax effects, which are either isolated or cannot be expected to occur again with any predictability, and that we believe are not indicative of our normal operating gains and losses. For example, we exclude gains/losses from items such as the sale of a business, significant litigation-related matters and lump-sum pension plan settlements.

CIRCOR's management uses these non-GAAP measures, in addition to GAAP financial measures, as the basis for measuring the Company's operating performance and comparing such performance to that of prior periods and to the performance of our competitors. We use such measures when publicly providing our business outlook, assessing future earnings potential, evaluating potential acquisitions and dispositions and in our financial and operating decision-making process, including for compensation purposes.

Investors should recognize that these non-GAAP measures might not be comparable to similarly titled measures of other companies. These measures should be considered in addition and not as a substitute for or superior to, any measure of performance, cash flow or liquidity prepared in accordance with accounting principles generally accepted in the United States. A reconciliation of the non-GAAP financial measures to the most directly comparable GAAP measures is available in this news release.

**Safe Harbor Statement**

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Reliance should not be placed on forward-looking statements because they involve unknown risks, uncertainties and other factors, which are, in some cases, beyond the control of CIRCOR. Any statements in this press release that are not statements of historical fact are forward-looking statements, including, but not limited to, those relating to CIRCOR's future performance, including the realization of cost reductions from restructuring activities. Actual events, performance or results could differ materially from the anticipated events, performance or results expressed or implied by such forward-looking statements. BEFORE MAKING ANY INVESTMENT DECISIONS REGARDING OUR COMPANY, WE STRONGLY ADVISE YOU TO READ THE SECTION ENTITLED "RISK FACTORS" IN OUR MOST RECENT ANNUAL REPORT ON FORM 10-K AND SUBSEQUENT REPORTS ON FORMS 10-Q, WHICH CAN BE ACCESSED UNDER THE "INVESTORS" LINK OF OUR WEBSITE AT WWW.CIRCOR.COM. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

**About CIRCOR International, Inc.**

CIRCOR International, Inc. designs, manufactures and markets flow control solutions and other highly engineered products and sub-systems for markets including oil & gas, aerospace, power, process and industrial solutions. CIRCOR has a diversified product portfolio with recognized, market-leading brands that fulfill its customers' unique application needs. The Company's strategy is to grow organically and through complementary acquisitions; simplify CIRCOR's operations; achieve world class operational excellence; and attract and retain top industry talent. For more information, visit the Company's investor relations website at <http://investors.circor.com>.

**Contact:**

Rajeev Bhalla  
Executive Vice President & Chief Financial Officer  
CIRCOR International  
(781) 270-1200

**CIRCOR INTERNATIONAL, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
*(in thousands, except per share data)*  
**UNAUDITED**

	Three Months Ended		Six Months Ended	
	July 2, 2017	July 3, 2016	July 2, 2017	July 3, 2016
Net revenues	\$ 151,231	\$ 146,392	\$ 296,439	\$ 297,190
Cost of revenues	103,563	99,961	202,139	205,526
<b>GROSS PROFIT</b>	<b>47,668</b>	<b>46,431</b>	<b>94,300</b>	<b>91,664</b>
Selling, general and administrative expenses	38,218	36,490	78,305	74,289
Special and restructuring (recoveries) charges, net	(1,954)	4,594	(2,763)	6,533
<b>OPERATING INCOME</b>	<b>11,404</b>	<b>5,347</b>	<b>18,758</b>	<b>10,842</b>
Other expense (income):				
Interest expense, net	2,184	605	3,853	1,236
Other expense (income), net	974	(549)	1,200	(1,077)
<b>TOTAL OTHER EXPENSE, NET</b>	<b>3,158</b>	<b>56</b>	<b>5,053</b>	<b>159</b>
<b>INCOME BEFORE INCOME TAXES</b>	<b>8,246</b>	<b>5,291</b>	<b>13,705</b>	<b>10,683</b>
(Benefit from) Provision for income taxes	(724)	1,478	(37)	2,998
<b>NET INCOME</b>	<b>\$ 8,970</b>	<b>\$ 3,813</b>	<b>\$ 13,742</b>	<b>\$ 7,685</b>
Earnings per common share:				
Basic	\$ 0.54	\$ 0.23	\$ 0.83	\$ 0.47
Diluted	\$ 0.54	\$ 0.23	\$ 0.82	\$ 0.46
Weighted average number of common shares outstanding:				
Basic	16,497	16,424	16,478	16,403
Diluted	16,762	16,595	16,726	16,538
Dividends declared per common share	\$ 0.0375	\$ 0.0375	\$ 0.0750	\$ 0.0750

**CIRCOR INTERNATIONAL, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
*(in thousands)*  
**UNAUDITED**

	Six Months Ended	
	July 2, 2017	July 3, 2016
<b>OPERATING ACTIVITIES</b>		
Net income	\$ 13,742	\$ 7,685
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	7,345	6,476
Amortization	6,216	5,098
Bad debt recovery	(319)	(853)
Loss on write down of inventory	1,068	4,011
Compensation expense of share-based plans	1,386	2,909
Tax effect of share-based plan compensation	—	116
Change in fair value of contingent consideration	(12,200)	—
(Gain) Loss on sale or write down of property, plant and equipment	(66)	3,116
Loss on sale of business	5,300	—
Changes in operating assets and liabilities, net of effects of acquisition:		
Trade accounts receivable	16,478	11,555
Inventories	(12,382)	13,281
Prepaid expenses and other assets	(8,011)	(3,480)
Accounts payable, accrued expenses and other liabilities	305	(32,161)
Net cash provided by operating activities	<u>18,862</u>	<u>17,753</u>
<b>INVESTING ACTIVITIES</b>		
Purchases of property, plant and equipment	(5,504)	(6,998)
Proceeds from the sale of property, plant and equipment	318	1,138
Business acquisition working capital adjustment	1,467	—
Net cash used in investing activities	<u>(3,719)</u>	<u>(5,860)</u>
<b>FINANCING ACTIVITIES</b>		
Proceeds from long-term debt	333,021	65,939
Payments of long-term debt	(332,233)	(58,890)
Debt issuance costs	(450)	—
Dividends paid	(1,251)	(1,249)
Proceeds from the exercise of stock options	707	180
Tax effect of share-based plan compensation	—	(116)
Net cash (used in) provided by financing activities	<u>(206)</u>	<u>5,864</u>
Effect of exchange rate changes on cash and cash equivalents	4,056	672
<b>INCREASE IN CASH AND CASH EQUIVALENTS</b>	<u>18,993</u>	<u>18,429</u>
Cash and cash equivalents at beginning of period	58,279	54,541
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<u>\$ 77,272</u>	<u>\$ 72,970</u>

**CIRCOR INTERNATIONAL, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
*(in thousands)*  
**UNAUDITED**

	July 2, 2017	December 31, 2016
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 77,272	\$ 58,279
Trade accounts receivable, less allowance for doubtful accounts of \$4,761 and \$5,056, respectively	121,161	133,046
Inventories	161,750	149,584
Prepaid expenses and other current assets	38,285	29,557
Total Current Assets	398,468	370,466
PROPERTY, PLANT AND EQUIPMENT, NET	98,428	99,713
<b>OTHER ASSETS:</b>		
Goodwill	210,009	206,659
Intangibles, net	132,057	135,778
Other assets	10,283	8,140
<b>TOTAL ASSETS</b>	<b>\$ 849,245</b>	<b>\$ 820,756</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable	\$ 63,879	\$ 46,767
Accrued expenses and other current liabilities	45,388	50,707
Accrued compensation and benefits	16,593	20,249
Notes payable and current portion of long-term debt	5,000	—
Total Current Liabilities	130,860	117,723
LONG-TERM DEBT	247,856	251,200
DEFERRED INCOME TAXES	10,731	13,657
OTHER NON-CURRENT LIABILITIES	21,701	33,766
<b>SHAREHOLDERS' EQUITY:</b>		
Common stock	179	178
Additional paid-in capital	292,619	289,423
Retained earnings	277,451	265,543
Common treasury stock, at cost	(74,472)	(74,472)
Accumulated other comprehensive loss, net of tax	(57,680)	(76,262)
Total Shareholders' Equity	438,097	404,410
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$ 849,245</b>	<b>\$ 820,756</b>

**CIRCOR INTERNATIONAL, INC.**  
**SUMMARY OF ORDERS AND BACKLOG**  
*(in millions)*  
**UNAUDITED**

	Three Months Ended		Six Months Ended	
	July 2, 2017	July 3, 2016	July 2, 2017	July 3, 2016
<b>ORDERS (1)</b>				
Energy	\$ 77.9	\$ 58.9	\$ 181.7	\$ 130.2
Advanced Flow Solutions	65.1	76.5	145.3	141.8
Total orders	<u>\$ 142.9</u>	<u>\$ 135.3</u>	<u>\$ 327.0</u>	<u>\$ 272.0</u>
<b>BACKLOG (2)</b>				
Energy	\$ 143.9	\$ 98.1		
Advanced Flow Solutions	135.7	146.0		
Total backlog	<u>\$ 279.6</u>	<u>\$ 244.1</u>		

Note 1: Orders do not include the foreign exchange impact due to the re-measurement of customer order backlog amounts denominated in foreign currencies.

Note 2: Backlog includes unshipped customer orders, including backlog associated with acquisitions.

**CIRCOR INTERNATIONAL, INC.**  
**SEGMENT INFORMATION**  
*(in thousands, except percentages)*  
**UNAUDITED**

	2016					2017		
	1ST QTR	2ND QTR	3RD QTR	4TH QTR	TOTAL	1ST QTR	2ND QTR	TOTAL
<b>NET REVENUES</b>								
Energy	\$ 83,409	\$ 80,736	\$ 68,901	\$ 89,000	\$322,046	\$ 80,135	\$ 82,586	\$162,721
Advanced Flow Solutions	67,389	65,656	65,932	69,236	268,213	65,073	68,645	\$133,718
<b>Total</b>	<b>\$150,798</b>	<b>\$146,392</b>	<b>\$134,833</b>	<b>\$158,236</b>	<b>\$590,259</b>	<b>\$145,208</b>	<b>\$151,231</b>	<b>\$296,439</b>
<b>SEGMENT OPERATING INCOME</b>								
Energy	\$ 9,296	\$ 9,293	\$ 6,755	\$ 9,276	\$ 34,619	\$ 6,864	\$ 8,858	\$ 15,722
Advanced Flow Solutions	8,452	8,064	8,008	8,939	33,463	7,711	8,587	16,298
Corporate expenses	(6,488)	(5,431)	(6,522)	(7,231)	(25,672)	(5,479)	(5,396)	(10,875)
<b>Adjusted Operating Income</b>	<b>\$ 11,260</b>	<b>\$ 11,926</b>	<b>\$ 8,240</b>	<b>\$ 10,984</b>	<b>\$ 42,410</b>	<b>\$ 9,096</b>	<b>\$ 12,049</b>	<b>\$ 21,145</b>
<b>SEGMENT OPERATING MARGIN %</b>								
Energy	11.1%	11.5%	9.8%	10.4%	10.7%	8.6%	10.7%	9.7%
Advanced Flow Solutions	12.5%	12.3%	12.1%	12.9%	12.5%	11.8%	12.5%	12.2%
<b>Adjusted Operating Margin</b>	<b>7.5%</b>	<b>8.1%</b>	<b>6.1%</b>	<b>6.9%</b>	<b>7.2%</b>	<b>6.3%</b>	<b>8.0%</b>	<b>7.1%</b>

**CIRCOR INTERNATIONAL, INC.**  
**RECONCILIATION OF KEY PERFORMANCE MEASURES TO COMMONLY USED GENERALLY ACCEPTED ACCOUNTING PRINCIPLE**  
**TERMS**  
*(in thousands, except percentages)*  
**UNAUDITED**

	2016					2017		
	1ST QTR	2ND QTR	3RD QTR	4TH QTR	TOTAL	1ST QTR	2ND QTR	TOTAL
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>\$ 7,654</b>	<b>\$ 10,100</b>	<b>\$ 21,196</b>	<b>\$ 20,449</b>	<b>\$ 59,399</b>	<b>\$ 16,195</b>	<b>\$ 2,667</b>	<b>\$ 18,862</b>
LESS:								
Capital expenditures, net of sale proceeds	3,934	1,926	3,730	3,402	12,992	2,811	2,375	5,186
FREE CASH FLOW	<u>\$ 3,720</u>	<u>\$ 8,174</u>	<u>\$ 17,466</u>	<u>\$ 17,047</u>	<u>\$ 46,407</u>	<u>\$ 13,384</u>	<u>\$ 292</u>	<u>\$ 13,676</u>
<b>TOTAL DEBT</b>	<b>\$ 97,800</b>	<b>\$ 97,600</b>	<b>\$ 92,400</b>	<b>\$ 251,200</b>	<b>\$ 251,200</b>	<b>\$ 243,000</b>	<b>\$ 252,856</b>	<b>\$ 252,856</b>
LESS:								
Cash & cash equivalents	66,580	72,970	84,929	58,279	58,279	65,656	77,272	77,272
NET DEBT	<u>\$ 31,220</u>	<u>\$ 24,630</u>	<u>\$ 7,471</u>	<u>\$ 192,921</u>	<u>\$ 192,921</u>	<u>\$ 177,344</u>	<u>\$ 175,584</u>	<u>\$ 175,584</u>
TOTAL SHAREHOLDERS' EQUITY	\$414,107	\$411,367	\$416,598	\$404,410	\$404,410	\$415,537	\$438,097	\$438,097
<b>TOTAL DEBT AS % OF EQUITY</b>	<b>24%</b>	<b>24%</b>	<b>22%</b>	<b>62%</b>	<b>62%</b>	<b>58%</b>	<b>58%</b>	<b>58%</b>
<b>NET DEBT AS % OF EQUITY</b>	<b>8%</b>	<b>6%</b>	<b>2%</b>	<b>48%</b>	<b>48%</b>	<b>43%</b>	<b>40%</b>	<b>40%</b>

**CIRCOR INTERNATIONAL, INC.**  
**RECONCILIATION OF KEY PERFORMANCE MEASURES TO COMMONLY USED GENERALLY ACCEPTED ACCOUNTING PRINCIPLE**  
**TERMS**  
*(in thousands, except per share data)*  
**UNAUDITED**

	2016					2017		
	1ST QTR	2ND QTR	3RD QTR	4TH QTR	TOTAL	1ST QTR	2ND QTR	TOTAL
<b>NET INCOME (LOSS)</b>	\$ 3,872	\$ 3,813	\$ 4,418	\$ (2,002)	\$ 10,101	\$ 4,773	\$ 8,970	\$ 13,742
LESS:								
Restructuring related inventory charges	1,958	75	—	813	2,846	—	—	—
Amortization of inventory step-up	—	—	—	1,366	1,366	—	—	—
Impairment charges	—	—	208	—	208	—	—	—
Restructuring charges, net	1,163	3,259	2,252	2,301	8,975	1,458	3,566	5,025
Acquisition amortization	1,868	1,911	1,888	4,234	9,901	2,552	2,599	5,151
Special charges (recoveries), net	776	1,334	379	5,707	8,196	(2,268)	(5,520)	(7,788)
Income tax impact	(954)	(1,611)	(1,519)	(4,487)	(8,571)	(1,137)	(3,124)	(4,261)
<b>ADJUSTED NET INCOME</b>	<b>\$ 8,683</b>	<b>\$ 8,781</b>	<b>\$ 7,626</b>	<b>\$ 7,932</b>	<b>\$ 33,022</b>	<b>\$ 5,378</b>	<b>\$ 6,491</b>	<b>\$ 11,869</b>
<b>EARNINGS (LOSS) PER COMMON SHARE (Diluted)</b>	<b>\$ 0.23</b>	<b>\$ 0.23</b>	<b>\$ 0.27</b>	<b>\$ (0.12)</b>	<b>\$ 0.61</b>	<b>\$ 0.29</b>	<b>\$ 0.54</b>	<b>\$ 0.82</b>
LESS:								
Restructuring related inventory charges	0.12	—	—	0.05	0.17	—	—	—
Amortization of inventory step-up	—	—	—	0.08	0.08	—	—	—
Impairment charges	—	—	0.01	—	0.01	—	—	—
Restructuring charges, net	0.07	0.20	0.14	0.14	0.54	0.09	0.21	0.30
Acquisition amortization	0.11	0.12	0.11	0.26	0.60	0.15	0.16	0.31
Special charges (recoveries), net	0.05	0.08	0.02	0.35	0.50	(0.14)	(0.33)	(0.47)
Income tax impact	(0.06)	(0.10)	(0.09)	(0.27)	(0.52)	(0.07)	(0.19)	(0.25)
<b>ADJUSTED EARNINGS PER SHARE (Diluted)</b>	<b>\$ 0.52</b>	<b>\$ 0.53</b>	<b>\$ 0.46</b>	<b>\$ 0.48</b>	<b>\$ 1.99</b>	<b>\$ 0.32</b>	<b>\$ 0.39</b>	<b>\$ 0.71</b>

**CIRCOR INTERNATIONAL, INC.**  
**RECONCILIATION OF KEY PERFORMANCE MEASURES TO COMMONLY USED GENERALLY ACCEPTED ACCOUNTING PRINCIPLE**  
**TERMS**  
*(in thousands)*  
**UNAUDITED**

	2016					2017		
	1ST QTR	2ND QTR	3RD QTR	4TH QTR	TOTAL	1ST QTR	2ND QTR	TOTAL
<b>NET INCOME (LOSS)</b>	\$ 3,872	\$ 3,813	\$ 4,418	\$ (2,002)	\$10,101	\$ 4,773	\$ 8,970	\$ 13,742
LESS:								
Interest expense, net	(631)	(605)	(605)	(1,468)	(3,310)	(1,669)	(2,184)	(3,853)
Depreciation	(3,263)	(3,213)	(3,138)	(3,690)	(13,304)	(3,798)	(3,547)	(7,345)
Amortization	(2,529)	(2,569)	(2,488)	(4,730)	(12,316)	(3,092)	(3,124)	(6,216)
(Provision for) benefit from income taxes	(1,520)	(1,478)	1,673	1,746	421	(687)	724	37
<b>EBITDA</b>	\$ 11,815	\$ 11,678	\$ 8,976	\$ 6,140	\$38,610	\$ 14,019	\$ 17,101	\$ 31,119
LESS:								
Restructuring related inventory charges	(1,958)	(75)	—	(813)	(2,846)	—	—	—
Amortization of inventory step-up	—	—	—	(1,366)	(1,366)	—	—	—
Impairment charges	—	—	(208)	—	(208)	—	—	—
Restructuring charges, net	(1,163)	(3,259)	(2,252)	(2,301)	(8,975)	(1,458)	(3,566)	(5,025)
Special (charges) recoveries, net	(776)	(1,334)	(379)	(5,707)	(8,196)	2,268	5,520	7,788
<b>ADJUSTED EBITDA</b>	\$ 15,712	\$ 16,346	\$ 11,815	\$ 16,327	\$60,201	\$ 13,209	\$ 15,147	\$ 28,356

**CIRCOR INTERNATIONAL, INC.**  
**RECONCILIATION OF KEY PERFORMANCE MEASURES TO COMMONLY USED GENERALLY ACCEPTED ACCOUNTING PRINCIPLE**  
**TERMS**  
*(in thousands, except percentages)*  
**UNAUDITED**

	2016					2017		
	1ST QTR	2ND QTR	3RD QTR	4TH QTR	TOTAL	1ST QTR	2ND QTR	TOTAL
<b>GAAP OPERATING INCOME (LOSS)</b>	\$ 5,495	\$ 5,347	\$ 3,513	\$ (3,437)	\$10,918	\$ 7,354	\$ 11,404	\$ 18,758
LESS:								
Restructuring related inventory charges	1,958	75	—	813	2,846	—	—	—
Amortization of inventory step-up	—	—	—	1,366	1,366	—	—	—
Impairment charges	—	—	208	—	208	—	—	—
Restructuring charges, net	1,163	3,259	2,252	2,301	8,975	1,458	3,566	5,025
Acquisition amortization	1,868	1,911	1,888	4,234	9,901	2,552	2,599	5,151
Special charges (recoveries), net	776	1,334	379	5,707	8,196	(2,268)	(5,520)	(7,788)
<b>ADJUSTED OPERATING INCOME</b>	<b>\$ 11,260</b>	<b>\$ 11,926</b>	<b>\$ 8,240</b>	<b>\$ 10,984</b>	<b>\$42,410</b>	<b>\$ 9,096</b>	<b>\$ 12,049</b>	<b>\$ 21,145</b>
<b>GAAP OPERATING MARGIN</b>	3.6%	3.7%	2.6%	(2.2)%	1.8%	5.1 %	7.5 %	6.3 %
LESS:								
Restructuring related inventory charges	1.3%	0.1%	—%	0.5 %	0.5%	—%	—%	—%
Amortization of inventory step-up	—%	—%	—%	0.9 %	0.2%	—%	—%	—%
Impairment charges	—%	—%	0.2%	—%	—%	—%	—%	—%
Restructuring charges, net	0.8%	2.2%	1.7%	1.5 %	1.5%	1.0 %	2.4 %	1.7 %
Acquisition amortization	1.2%	1.3%	1.4%	2.7 %	1.7%	1.8 %	1.7 %	1.7 %
Special charges (recoveries), net	0.5%	0.9%	0.3%	3.6 %	1.4%	(1.6)%	(3.7)%	(2.6)%
<b>ADJUSTED OPERATING MARGIN</b>	<b>7.5%</b>	<b>8.1%</b>	<b>6.1%</b>	<b>6.9 %</b>	<b>7.2%</b>	<b>6.3 %</b>	<b>8.0 %</b>	<b>7.1 %</b>



## Second Quarter 2017 Investor Review

Presented July 28, 2017

## Safe Harbor

*This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Reliance should not be placed on forward-looking statements because they involve unknown risks, uncertainties and other factors, which are, in some cases, beyond the control of CIRCOR. Any statements in this presentation that are not statements of historical fact are forward-looking statements, including, but not limited to, those relating to CIRCOR's future performance, the realization of cost reduction due to restructuring activity and achievement of management's guidance. Actual events, performance or results could differ materially from the anticipated events, performance or results expressed or implied by such forward-looking statements. BEFORE MAKING ANY INVESTMENT DECISIONS REGARDING OUR COMPANY, WE STRONGLY ADVISE YOU TO READ THE SECTION ENTITLED "RISK FACTORS" IN OUR MOST RECENT ANNUAL REPORT ON FORM 10-K AND SUBSEQUENT REPORTS ON FORM 10-Q WHICH CAN BE ACCESSED UNDER THE "INVESTORS" LINK OF OUR WEBSITE AT WWW.CIRCOR.COM. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.*

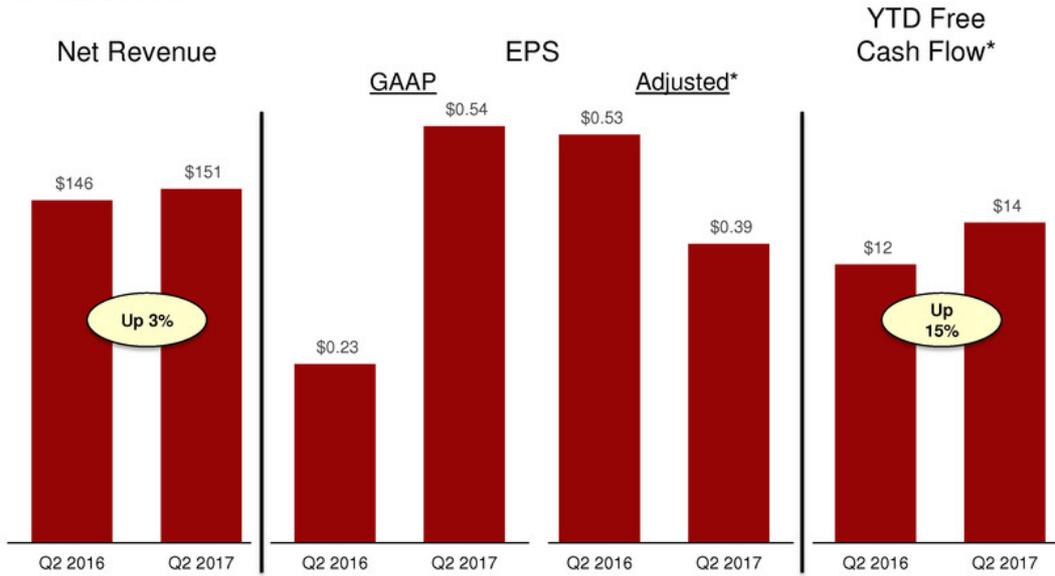
*See page 10 for information on the use of non-GAAP financial measures.*

Q2 2017  
Investor Review



# Q2 2017 Results

(\$ millions, except EPS)



Organic	-9%
Acquisition	14%
FX	-2%
<b>Total</b>	<b>3%</b>

EPS: Diluted Earnings Per Share

\* Reflects a non-GAAP measure, see CIRCOR's Q2 2017 earnings press release for definitions and a reconciliation to GAAP

Q2 2017  
Investor Review



## Energy Segment Highlights

(\$ millions)

	Q2 2017	YOY Change
Net Revenues	82.6	2%
Segment Operating Income	8.9	-5%
Segment Operating Margin	10.7%	-80 bps

- **Q2 2017 revenues**
  - North America Distributed Valves up 50%
  - Large international projects volume down approximately 60%
  - CFS acquisition contributes \$20 million
- **Q2 2017 segment operating margin**
  - Impact of decline in large international project business
  - Mexico factory start-up costs
  - Benefit from CFS acquisition and restructuring savings

Q2 2017  
Investor Review



# Advanced Flow Solutions Segment Highlights

(\$ millions)

	Q2 2017	YOY Change
Net Revenues	68.6	5%
Segment Operating Income	8.6	6%
Segment Operating Margin	12.5%	20 bps

- **Q2 2017 revenues**
  - 7% increase organically
  - Higher Defense and Industrial Solutions volume
  - Lower Power and Process shipments
- **Q2 2017 segment operating margin**
  - Reflects revenue volume increase
  - Benefit from productivity initiatives

Q2 2017  
Investor Review



## Q2 P&L Highlights

(in millions, except per share data)

	Q2 2017			Q2 2016		
	Reported GAAP	Special & Restructuring Charges	Adjusted	Reported GAAP	Special & Restructuring Charges	Adjusted
Net Revenue	151.2	-	151.2	146.4	-	146.4
Operating Income	11.4	0.6	12.0	5.3	6.6	11.9
Net Interest (Expense)	(2.2)	-	(2.2)	(0.6)	-	(0.6)
Other Income (Expense)	(1.0)	-	(1.0)	0.5	-	0.5
Pre-Tax Income	8.2	0.6	8.9	5.3	6.6	11.9
Benefit from (provision for) income taxes	0.7	(3.1)	(2.4)	(1.5)	(1.6)	(3.1)
Net Income	9.0	(2.5)	6.5	3.8	4.9	8.8
Diluted EPS	0.54	(0.15)	0.39	0.23	0.30	0.53

Q2 2017  
Investor Review



# Cash Flow and Debt Highlights

(\$ millions)

	Q2 2017 YTD	FY 2016
Cash Flow from Operations	19	59
Capital Expenditures, net	(5)	(13)
Free Cash Flow	<u>14</u>	<u>46</u>

	2-Jul-17	31-Dec-16
Total Debt	253	251
Cash and Cash Equivalents	<u>77</u>	<u>58</u>
Net Debt	<u>176</u>	<u>193</u>
Net Debt to Equity	40%	48%

Q2 2017  
Investor Review



## Q3 2017 Guidance as of July 28, 2017

*(\$ millions, except per share data)*

	Q3 2017	
	Low	High
Net Revenue	\$ 150	\$ 165
Expected Adjusted Earnings Per Share	\$ 0.35	\$ 0.50
Expected Special / Restructuring Charges per share:		
- Restructuring Charges	\$ (0.04)	\$ (0.03)
- Special Charges - M&A related amortization	\$ (0.10)	\$ (0.10)

Q2 2017  
Investor Review

*Earnings per share based on expected diluted common share count  
Assumes current exchange rates and adjusted tax rate of 30%*



# Restructuring Actions Summary

(\$ millions)

	<u>Annualized Savings</u>	<u>2017 Savings</u>	<u>Status</u>
Actions Announced in 2017	4	1	Ongoing
Actions Announced in 2016	12	8	Complete
Actions Announced in 2015	21	-	Complete
A&D California Machining Center	3	2	Complete
Brazil (Operating loss)	4	-	Complete
Chemille Consolidation / Sale	3	1	Complete
China Operations	<u>2</u>	<u>1</u>	Ongoing
Total	<u>49</u>	<u>13</u>	

Q2 2017  
Investor Review

*Note: Restructuring actions include both structural and volume-related reductions in force*



## Use of Non-GAAP Financial Measures

Within this presentation the Company uses non-GAAP financial measures, including adjusted net income, adjusted earnings per diluted share, adjusted operating income, net debt and free cash flow. These non-GAAP financial measures are used by management in our financial and operating decision making because we believe they better reflect our ongoing business and allow for meaningful period-to-period comparisons. We believe these non-GAAP financial measures provide useful information to investors and others in understanding and evaluating the Company's current operating performance and future prospects in the same manner as management does, if they so choose. These non-GAAP financial measures also allow investors and others to compare the Company's current financial results with the Company's past financial results in a consistent manner. For example:

- We exclude costs and tax effects associated with restructuring activities, such as reducing overhead and consolidating facilities. We believe that the costs related to these restructuring activities are not indicative of our normal operating costs.
- We exclude certain acquisition-related costs, including significant transaction costs and amortization of inventory step-ups and the related tax effects. We exclude these costs because we do not believe they are indicative of our normal operating costs.
- We exclude the expense and tax effects associated with the non-cash amortization of acquisition-related intangible assets because a significant portion of the purchase price for acquisitions may be allocated to intangible assets that have lives of 5 to 20 years. Exclusion of the non-cash amortization expense allows comparisons of operating results that are consistent over time for both our newly acquired and long-held businesses and with both acquisitive and non-acquisitive peer companies.
- We also exclude certain gains/losses and related tax effects, which are either isolated or cannot be expected to occur again with any predictability, and that we believe are not indicative of our normal operating gains and losses. For example, we exclude gains/losses from items such as the sale of a business, significant litigation-related matters and lump-sum pension plan settlements.

CIRCOR's management uses these non-GAAP measures, in addition to GAAP financial measures, as the basis for measuring the Company's operating performance and comparing such performance to that of prior periods and to the performance of our competitors. We use such measures when publicly providing our business outlook, assessing future earnings potential, evaluating potential acquisitions and dispositions and in our financial and operating decision-making process including for compensation purposes.

Investors should recognize that these non-GAAP measures might not be comparable to similarly titled measures of other companies. These measures should be considered in addition and not as a substitute for or superior to, any measure of performance, cash flow or liquidity prepared in accordance with accounting principles generally accepted in the United States.

A reconciliation of the non-GAAP financial measures to the most directly comparable GAAP measures is available in the Company's second-quarter 2017 news release available on its website at [www.CIRCOR.com](http://www.CIRCOR.com).

Figures labeled "Adjusted" exclude certain charges and recoveries. A description of these charges and recoveries and a reconciliation of the non-GAAP financial measures to the most directly comparable GAAP measures is available in the Company's second-quarter 2017 news release available on its website at [www.CIRCOR.com](http://www.CIRCOR.com).